

NEWS RELEASE

**CMMT FY 2016 net property income increases 7.1% year-on-year**  
***Driven by full year contribution from Tropicana City Mall and***  
***Tropicana City Office Tower, and better performance in***  
***Gurney Plaza and East Coast Mall***

**Kuala Lumpur, 24 January 2017** – CapitaLand Malaysia Mall REIT Management Sdn. Bhd. (CMRM), the manager of CapitaLand Malaysia Mall Trust (CMMT), is pleased to announce that CMMT recorded net property income (NPI) of RM242.5 million for the year from 1 January to 31 December 2016 (FY 2016), an increase of 7.1% over the RM226.4 million for FY 2015. The better performance in FY 2016 was mainly due to the full year contribution from Tropicana City Mall and Tropicana City Office Tower acquired in July 2015, and higher rental income from Gurney Plaza and East Coast Mall.

Distributable income for FY 2016 was RM171.1 million, an increase of 5.1% over the RM162.8 million for FY 2015. For the period 1 October to 31 December 2016 (4Q 2016), distributable income was RM42.7 million, 0.8% higher than the corresponding period last year (4Q 2015).

Distribution per unit (DPU) for 4Q 2016 was 2.10 sen, bringing the total DPU for FY 2016 to 8.43 sen. The lower DPU in FY 2016 was mainly due to lower contribution from Sungei Wang Plaza, higher finance costs and the effects of an enlarged unitholding base following the private placement to fund the acquisition of Tropicana City Mall and Tropicana City Office Tower. Based on CMMT's closing price of RM1.62 per unit on 23 January 2017, the FY 2016 DPU translates to an annualised distribution yield of 5.2%. Unitholders can expect to receive the total DPU of 4.23 sen per unit for the period from 1 July to 31 December 2016 on 28 February 2017. The book closure date is 10 February 2017.

As part of proactive capital management, CMMT issued RM300.0 million of three-year Medium Term Notes (MTN) at a lower coupon rate of approximately 4.3% per annum to redeem the outstanding MTN in December 2016.

Mr David Wong, Chairman of CMRM, said: "Malaysia's economy in 2016 was expected to grow by 4.0% to 4.5%<sup>1</sup>, driven mainly by domestic demand. Looking ahead, we expect consumer and business sentiment to remain cautious in 2017, due to concerns about rising costs of living and a soft outlook for global economic growth. Despite the challenging operating environment, we remain optimistic that CMMT's portfolio of quality malls, which are strategically located in key urban centres and largely focused on necessity shopping, will be resilient and continue to deliver steady results."

---

<sup>1</sup> Source: Bank Negara Malaysia, 11 November 2016.

Ms Low Peck Chen, CEO of CMRM, said: “FY 2016 saw CMMT reaping the full-year contribution of our acquisition of Tropicana City Mall and Tropicana City Office Tower, as well as the fruits of our proactive retail management initiatives. Following asset enhancement and efforts to refresh the tenant remix, Gurney Plaza and East Coast Mall registered NPI growth of 10.0% and 4.7% respectively, due to higher rental rates achieved from new and renewed leases.

“We expect the completion of asset enhancement initiatives at Gurney Plaza and Tropicana City Mall in 4Q 2016 to contribute positively to our performance going forward. The improvements at Gurney Plaza included unit reconfiguration and conversion of a common walkway into leasable space. At Tropicana City Mall, we further strengthened the Level 2 edutainment zone with the addition of RockStar Gym, a fitness centre for children and teenagers; and MusicZON, a music school.

“In 2016, we extended our rewards programme CapitaStar – previously available only in Gurney Plaza – to Tropicana City Mall, The Mines and East Coast Mall. Our malls also organised various unique marketing activities to further drive traffic and build shopper loyalty. We will continue to leverage on CapitaStar and organise attractive marketing activities to deepen our shopper engagement, in addition to ongoing efforts to optimise our retail mix and identify asset enhancement opportunities. These will help ensure that our malls remain relevant and attractive to shoppers and retailers in the current challenging retail landscape.”

#### Summary of CMMT's results

	4Q 2016	4Q 2015	Change (%)	FY 2016	FY 2015	Change (%)
Gross revenue (RM '000)	93,458	93,272	0.2	372,617	344,811	8.1
Net property income (RM '000)	60,426	60,578	(0.3)	242,492	226,385	7.1
Distributable income (RM '000)	42,661	42,318	0.8	171,120	162,800	5.1
<b>DPU (sen)</b>						
For the period	2.10	2.09	0.5	8.43	8.60	(2.0)
Annualised DPU	8.35	8.29	0.7	8.43	8.60	(2.0)
Annualised distribution yield	5.2% <sup>2</sup>	5.8% <sup>3</sup>	N.M.	5.2% <sup>2</sup>	6.1% <sup>3</sup>	N.M.

*N.M. – Not meaningful*

<sup>2</sup> Based on closing price of RM1.62 per unit on 23 January 2017.

<sup>3</sup> Based on closing price of RM1.42 per unit on 19 January 2016.

**About CapitaLand Malaysia Mall Trust ([www.cmmt.com.my](http://www.cmmt.com.my))**

CapitaLand Malaysia Mall Trust (CMMT), listed on the Main Market of Bursa Malaysia Securities Berhad on 16 July 2010, is a shopping mall-focused real estate investment trust (REIT) in Malaysia with an income and geographically diversified portfolio of five shopping malls.

These quality assets are strategically located in key urban centres across Malaysia: Gurney Plaza in Penang; three in Klang Valley – a majority interest in Sungei Wang Plaza in Kuala Lumpur; Tropicana City Mall and Tropicana City Office Tower in Petaling Jaya; and The Mines in Seri Kembangan; and East Coast Mall in Kuantan, Pahang. The portfolio has a total net lettable area of over 3.1 million square feet (sq ft). As at 31 December 2016, the total asset size of CMMT is about RM4.1 billion.

CMMT is managed by CapitaLand Malaysia Mall REIT Management Sdn. Bhd. – a joint venture between CapitaLand Limited, one of Asia's largest real estate companies headquartered and listed in Singapore, and Malaysian Industrial Development Finance Berhad (MIDF).

**IMPORTANT NOTICE**

The past performance of CMMT is not indicative of the future performance of CMMT. Similarly, the past performance of CMRM (the Manager) is not indicative of the future performance of the Manager.

The value of units in CMMT and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in units is subject to investment risks, including the possible loss of the principal amount invested. It is intended that holders of units may only deal in their units through trading on Bursa Malaysia Securities Berhad (Bursa Securities). Listing of the units on Bursa Securities does not guarantee a liquid market for the units.

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

---

**Issued by: CapitaLand Malaysia Mall REIT Management Sdn. Bhd. (Co. Regn.: 819351-H)**

Analyst and media contact

Jasmine Loo

Senior Manager, Investor Relations & Corporate Communications

Tel: +60 3 2279 9873

Email: [jasmine.loo@capitaland.com](mailto:jasmine.loo@capitaland.com)